

**Ethel Shanklin**  
**Strano & Associates**



I am Ethel Shanklin, a Realtor with Strano & Associates. For the past few years, I have attempted to become a part of the leadership at our Realtors' Board office. My intent is to become more involved with the SIBR , especially as it relates to the community. I also want to increase my visibility as a connector Realtor with the Southwestern Illinois Board of "connector".

Though, I have been a Realtor for about thirty-five years, I retired from the field of education in 2012. During my career I served as a Special Education teacher for elementary and high school for about 25 years; I then served as an elementary, middle school and high school principal for nine years. I then served as Assistant Director of Student Support Services Services, and finally retired as the Director of Special Education. All of these positions were held in East St Louis School District #189.

After retirement, I have served as an Educational Consultant with East St. Louis School District for two years and Madison School District for three years. I also earned my Doctorate of Education Degree.

I have no experience serving on the Board of Directors, but I was about to enter Leadership classes that were in place at RASI before it was changed to SIBR.

The past three to four years have been my best years in real estate sales. I have experience in working with buyers and sellers, working in both lowest to highest interest rate cycles.

I have been involved in several community service activities, involving feeding the hungry, clothing drives, NAACP, United Way, Political & Social Action Committee. and more. I possess my Managing Broker's License for the past several years or so.

Because I bring a plethora of experience in working and servicing people, I feel I have quite a bit to share with other Realtors as we are in the people business, I can assist with various training and bring a different perspective to the Board of Directors. There is much opportunity to assist the communities of preparation of home ownership, while supporting programs that assist in affordable housing programs. There is always more to do also with governance and laws affecting the real estate industry. I will be willing to utilize my skill-set in helping with effective meeting and training and continuous learning regarding issues of real estate in this community.

If elected, I will devote the necessary time and resources to assist this Board of directors in any way possible to become the most effective Board of Directors.

Sincerely,  
Ethel Shanklin, Broker  
Strano & Associates Realtors  
Candidate for Board of Directors